

Vantage Point

Your Partner in Agri Business • An AgVantage® Software, Inc. Electronic Publication • 877-282-6353 • www.agvantage.com

AUGUST, 2014

This Issue:

Strawberry Spinach Salad Recipe....p. 2
Trade Show Schedule.....p. 2
Conference Update.....p. 2
New Releases.....p. 3-4

A MESSAGE FROM OUR PRESIDENT Attitude Is Everything

Michelle Blomberg
President/CEO
michelleb@agvantage.com



"Keep your face always toward the sunshine and the shadows will fall behind you." – Walt Whitman

I can't begin to thank you all for continuing to support our Annual User Conference each year. This year, our 29th Conference and our 38th year in business, was an inordinate example of your support - the best conference EVER is what many of you have been telling us. Getting to know each of you better and spending those days with you helps me understand your lives and companies even deeper than before those days.

I was approached by one of you at the conference and asked this question – "How do your people seem to have a positive, happy attitude all the time?" That inquiry has led me to this article titled "Attitude is Everything". I don't know if you've noticed, but I have not written since my dad's passing in January (I've actually enjoyed reading what Chuck, Paul and Theresa have written, so it ended up being to my benefit.) That decision has been because I have felt a sadness inside of me and I didn't want it to come out onto you. Now, as I heal, I wanted to share these thoughts, as it's something my mom and dad must have taught me at a very young age. A positive attitude is the most important thing in life. And they must have done a good job in their teachings because I've always had it. Even in the first grade, I got the award for the "happiest kid." And I notice it with my brothers and sisters and now, my nieces and nephews.



Ben when he was 2 yrs. old

My nephew Ben said to his mom Jen (my brother's wife) the other day while I was sitting there, "Mom, are you older than Michelle?" Jen said, "No, she's 15 years older than me." Smart kid that he is, he knew to keep his mouth shut, but Jen pushed it. "Why Ben – do you think I look older?" He said, "Yes." She asked him, "Why do you think that?" Ben said, "Because Michelle laughs more than you do." Sorry Jen.

Having a positive attitude in life and in the workplace is a game changer. Here are four thoughts on this subject:

Attitude is Habit – Habits are things we do without thinking – natural responses. It's based on our recurring habits. You can change this "habit" if you want to, but it's work.

Attitude is highly valued – While attitude can be learned, successful business leaders would rather teach technical skills than attitude. Those that have a positive attitude alone are valuable. Those that have a positive attitude AND technical skills can change the world.

Attitude affects everything – Your attitude impacts your performance, – the performance of those around you, your ability to lead, your health, your confidence.

Attitude is a choice – This one is the most important. Regardless of your habits. Regardless of your circumstances. We can choose our attitude. And the choices we make will affect everything else.

Waking up each day is a blessing we sometimes can take for granted, but once you lose someone very close, it becomes clearer. How that day is approached is chosen by you, so choose to make it the best day possible. I'm not naïve to think that it's always that easy because sometimes "life" can get in the way of that positive attitude. But don't give up. Tomorrow is a new day and one that you can choose to be GREAT!

In our 38th year of business at AgVantage Software, I want to thank you all for your continued business. I realize you have many choices for software providers. I will do my best, each and every day, to assure your happiness in your choice of AgVantage® Software as your Agri-Business Accounting system.



Michelle dressed as an astronaut at the 29th User Conference

Strawberry Spinach Salad

by Valerie Ahlers, Customer Services Rep.

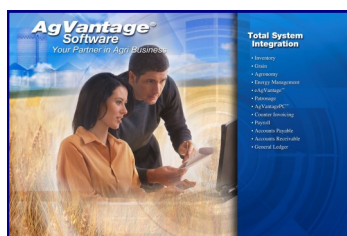
1 lb. fresh spinach
1 quart fresh strawberries, halved
2 green onions, chopped

Dressing:

3/4 c. sugar
1/3 c. vinegar
2 T. poppy seeds
1/2 tsp. salt
1/2 T. dehydrated onion
1 tsp. dry mustard
1 c. oil (Canola, Sunflower, or Veg.)



Place the spinach, strawberries, and onions into a serving bowl. Mix dressing ingredients together in a jar and keep it in your refrigerator until ready to serve. Then toss salad with the dressing and serve. You will have extra dressing left over to use for later, depending upon how heavily you want to coat the spinach. Serves eight people as a side salad. Or add sliced, cooked chicken breasts, pecans/cashews, dried cranberries, feta cheese, and/or other toppings to serve four as a main dish.



AgVantage Software, Inc. Trade Show Schedule

National Grain & Feed Conference & Trade Show

Indianapolis, IN — JW Marriott,
December 7-8, Booth #421

2015 Conference Updates

Lori Campbell, Conference Mgr. loric@agvantage.com

Executive Conference in Nashville in March & June National Conference & User Exchange in Minneapolis

We are in the process of getting hotel quotes from each location. We will have confirmed dates for both conferences in either late August or early September.

I will update our website once I have a signed contract. Also, watch for more info in our September newsletter. Thank you for your patience!



AgVantage Software • August, 2014

Update on New Releases & Software Releases Coming Soon

Bonnie Fohrman • Vice President, Programming • bonnief@agvantage.com

Newly Released AgVantage Software:

See our Message Board for many Product Enhancements continuously available.



Accounts Payable

- Accounts Payable invoice file now handles a max of 99999 total lines
- Ability to pay a single vendor without changing the due date

Accounts Receivable

- On a reprint of an invoice show the blend order number
- During AR merge updates the "Available Credit" field with the available credit limit balance
- Relieve tax contract when one exists for taxes
- F4 prompt on the Customer Number in AR EOY Statements
- Invoice lookup by invoice number, work order number or check number
- Add ability to change all discounts on a Counter Invoice at one time

CFN

- Indiana changed diesel sales tax to be cents per gallon

Energy

- Add driver email to driver maintenance screen
- Search on a tank by address now can be *global
- CDD - Ability to enter on-line Fuel Orders

General Ledger

- GL Reporting Menu — "Account Balance Inquiry" - new ability to drill down to the invoice level for AR
- CDD Sequence recurring journal entries by 10, not by 1 (193834)

Grain

- Sales Shipment screen enable F9 toggle switch to show bill of lading
- Grain shipments: new ability to split transfers to another company letter

Inventory

- On order lookup by item, you can view the vendor name and purchaser
- Add F4 Ship To Prompt for Purchase Orders ability to see multiple ship to locations
- Inventory Reports Menu: all fields now have prompting

AgVantagePC Energy

- Add delivery time to Midcom file so they can be queried on the iSeries

Payroll

- Separate company expense for FUTA & SUTA and FICA/MED/FWT

AgVantagePC Grain Scale

- Ability to turn off auto live apply process
- Ability to have terminology printed on scale ticket for estimated net bushels

AgVantagePC Invoicing

- New ability to create a payment to the budget account
- New ability to see invoices to edit by batch number

eAgVantage ePayment

- CDD – Web Payments with Budget Payments

eAgVantage Financial Statements

- CDD Add capability to print financial reports by Group

(Continued on next page)

AgVantage Software Coming Soon:

ACH

Encrypt Bank information for ACH - AR, Payroll, Grain, AP (256168)

Accounts Receivable

Counter emailing of contracts (333847)

EXEC 2013 Use MMDDYY for customer birthday - v8 only (296964)

eAgVantage Commodity DPR

CDD—Purchase Contract Report to show price and extended amount (276890)

Web payments with multiple terms using combined statements (328378)

Energy

Ability to add a delivery to a tank (312836)

Seed

Report of Treatments (324631)